



BMC Atrium Discovery and Dependency Mapping Activation Service

Get up and running quickly with a predictable and prescriptive approach

Key Activities

- » Solution design and planning
- » Solution installation
- » Environment scanning for up to 500 operating system instances
- » Detailed hardware and software inventory
- » Value presentation
- » Knowledge transfer
- » Global build and rollout plan
- » Application modeling
- » CMDB integration

Key Benefits

- » Defend against audits and avoid failed audits through defensible visibility into all of the software running in your data center
- » Identify expensive legacy equipment, underutilized systems, and redundant equipment
- » Simplify the process of linking infrastructure to business services
- » Fully deploy in less than 50 days through BMC's prescriptive approach
- » Avoid cost overruns by pre-defining scope
- » Reduce implementation risk by using trained and experienced BMC Center of Excellence personnel

Business Challenge

You may be pursuing projects such as data center automation and asset management — or perhaps you are preparing to defend a software license audit — and are looking to leverage BMC's discovery and dependency mapping solution to address your needs. Getting your solution up and running quickly to address your business requirements is critical, but you also want to ensure you do so with minimal effort and cost.

Whether you use internal personnel, a services partner, or a combination of both, traditional software implementation methods can produce unpredictable timelines and results. This unpredictability is often caused by differing levels of staff and consulting skills and experience, unclear project scope and plans, inaccurate time estimates, lack of quality in end deliverables, and more. What you really want is a predictable approach that produces high-quality results with the least amount of effort and cost.

The BMC Service

BMC Global Services has developed an innovative and predictable approach to quickly deploy discovery and dependency mapping in your environment. With the BMC Atrium Discovery and Dependency Mapping Activation Service, you will deploy a fully-functional solution in less than 50 days. What's more, because the service is prescriptive, you can be confident the solution will be deployed without the risks and cost overruns often encountered in traditional software implementations.

This is accomplished based on a unique delivery model that blends both on-site and remote delivery capabilities. Through onsite consulting, BMC Global Services will first explain the pre-defined project scope and confirm direction and sponsorship for the project. Next, remote delivery resources from BMC's Discovery and Dependency Center of Excellence will install the solution in your environment and complete detailed discovery and dependency mapping across hardware, software, and applications for up to 500 operating system instances. On-site resources will then present you with the detailed discovery findings, including identified inefficiencies, compliance issues, cost-reduction opportunities, and risks. Finally, your staff are fully enabled and educated on the ongoing administration and use of the solution; a detailed plan for further global rollout of the solution is provided; and, integration with the BMC Atrium CMDB is delivered.

The result is rapid solution deployment with minimal effort at a predictable cost while also reducing project risk.

Who Should Participate in the Project?

During the project, BMC will act as the overall project manager and provide expert consultants to ensure project success. The following members of your staff should comprise the rest of the project team:

- » Data center operations lead
- » Asset management lead
- » Security administrator(s)
- » Application, systems, network, and SAN administrator(s)

Key Project Outcomes

- » Fully installed and configured discovery and dependency mapping solution
- » Publication of up to 200 out-of-the-box reports, such as:
 - Number of servers and virtual machines in your data center
 - Software (by name, publisher, and category) running in your data center
 - End-of-life or end-of-support applications supporting your business*
- » Global rollout plan
- » CMDB integration

* Requires the Extended Data Pack for BMC Atrium Discovery and Dependency Mapping

Related Services

- » **Baseline Discovery Audit**
 - Conduct a one-time discovery and dependency analysis across up to 500 operating system instances
- » **Managed Operations** – Use BMC resources for remote management and administration, staff augmentation, and expert services

BUSINESS RUNS ON I.T.
I.T. RUNS ON BMC SOFTWARE.

Business thrives when IT runs smarter, faster and stronger. That's why the most demanding IT organizations in the world rely on BMC Software across distributed, mainframe, virtual and cloud environments. Recognized as the leader in Business Service Management, BMC offers a comprehensive approach and unified platform that helps IT organizations cut cost, reduce risk and drive business profit. For the four fiscal quarters ended June 30, 2011, BMC revenue was approximately \$2.1 billion.

What Is Discovered?

Comprehensive discovery and dependency mapping is provided for up to 500 operating system instances across the following categories:

- » Application deployment
- » Application server platforms
- » Archive and HSM software
- » Automated software quality
- » Change and configuration
- » Clustering and availability
- » Contact center
- » Content management
- » Customer relationship management
- » Customer service
- » Data integration and access
- » Data protection and recovery
- » Education applications
- » End-user query and reporting
- » Enterprise asset management
- » Enterprise portals
- » Enterprise resource management applications
- » Event automation tools
- » Financial accounting
- » Financial performance and strategy management
- » Financial services industry applications
- » Hardware consolidation
- » Human capital management
- » Identity and access
- » Integrated collaborative environments
- » Integration server platforms
- » Inventory management
- » Job scheduling tools
- » Logistics applications
- » Manufacturing applications
- » Marketing applications
- » Message-oriented middleware
- » Network management
- » Non-relational databases
- » Order management
- » Output management tools
- » Performance management
- » Procurement applications
- » Project and portfolio management
- » Relational databases
- » Sales applications
- » Secure content and threat management
- » Services operations management applications
- » Software configuration management
- » Storage infrastructure
- » Storage management
- » System and network management
- » Telecommunications industry applications
- » Transaction server middleware
- » Virtual machines
- » Virtual user interface software

About BMC Global Services

With more than 2,000 BSM customer implementations, BMC is uniquely qualified to help you tackle the challenges of aligning your IT infrastructure with the business services it supports. BMC has a consulting and education services team of more than 500 worldwide professionals committed to helping customers achieve successful outcomes with tangible business value through Business Service Management.

For More Information

For more information about BMC services, please contact your BMC account manager.